

	JAN	FEB	MAR	1ST QTR	APRIL	MAY	JUNE	2ND QTR	JULY	AUG	SEPT	3RD QTR	OCT	NOV	DEC	4TH QTR	TOTAL YEAR 2001
Gross Revenues	-	-	-	-	-	7,972	28,762	36,734	1,434	43,225	28,998	73,657	40,478	49,477	55,566	145,521	255,912
Returns, Cash disc., rebates, co-op	-	-	-	-	-	(558)	(2,013)	(2,571)	(100)	(3,026)	(2,030)	(5,158)	(2,833)	(3,463)	(3,890)	(10,186)	(17,914)
Net Revenues	-	-	-	-	-	7,414	26,749	34,163	1,334	40,199	26,968	68,501	37,645	46,014	51,676	135,335	237,998

3rd Party Gross Sales YTD Sept. 2002

Part Number	January 2002		February 2002		March 2002		April 2002		May 2002		June 2002		July 2002		August 2002		September 2002		2002 UNITS YTD	2002 LIST \$ YTD
	1,197	\$ 89,710	344	\$ 25,786	403	\$ 30,196	151	\$ 11,319	682	\$ 51,123	1,138	\$ 85,636	300	\$ 22,478	2,593	\$ 197,862	3,946	\$ 296,509	10,753	\$ 810,619
B260E Deadbolts	13	\$ 1,412	2	\$ 224	4	\$ 436	10	\$ 1,121	11	\$ 1,233	21	\$ 2,346	7	\$ 821	4	\$ 456	38	\$ 4,248	109	\$ 12,297
40-082 Programming Kits	35	\$ 2,470	5	\$ 350	21	\$ 1,440	37	\$ 2,590	112	\$ 7,841	56	\$ 3,944	51	\$ 3,566	100	\$ 7,001	369	\$ 25,846	786	\$ 55,048
40-083 10-User Key Packs	13	\$ 308	2	\$ 46	8	\$ 187	8	\$ 184	12	\$ 276	15	\$ 339	9	\$ 215	6	\$ 138	78	\$ 1,803	152	\$ 3,496
40-084 Jump Start Keys	13	\$ 456	1	\$ 35	7	\$ 258	9	\$ 315	7	\$ 245	23	\$ 796	1	\$ 35	8	\$ 280	53	\$ 1,844	122	\$ 4,264
40-085 Programming Keys	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ 0
40-052 Construction Keys	1,271	\$ 94,356	354	\$ 26,441	443	\$ 32,517	215	\$ 15,529	824	\$ 60,718	1,253	\$ 93,061	368	\$ 27,115	2,711	\$ 205,737	4,483	\$ 330,250	11,922	\$ 885,724
TOTAL																				
Avg Price per unit		\$ 74.24				\$ 73.44		\$ 72.25		\$ 73.69		\$ 74.27		\$ 73.60		\$ 75.89		\$ 73.66		\$ 74.29

**IR-SSA
E-Bolt Unit and Dollars Shipped
2003 YTD Dec**

UNITS SOLD/SHIPPED TO 3RD PARTY CUSTOMERS														
Part Number	January 2003	February 2003	March 2003	April 2003	May 2003	June 2003	July 2003	August 2003	September 2003	October 2003	November 2003	December 2003	2003 UNITS YTD	2003 \$ YTD
112-001	556	\$29,160	1,094	\$161,694	2,921	\$224,638	329	\$20,229	0	\$0	0	\$0	7,465	\$539,407
Deadbolts	9	\$6,966	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
Programming Kits	9	\$526	1	\$157	20	\$1,026	0	\$0	0	\$0	0	\$0	40	\$4,284
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
10-User Key Packs	35	\$1,790	3	\$179	336	\$19,144	36	\$594	28	\$1,670	166	\$90	1,027	\$42,048
Jump Start Keys	3	\$141	2	\$53	12	\$232	2	\$46	0	\$0	0	\$0	135	\$1,200
40-084	9	\$141	3	\$16	17	\$313	20	\$212	0	\$0	0	\$0	135	\$1,200
Programming Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-085	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
Construction Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
112-001	556	\$29,160	1,094	\$161,694	2,921	\$224,638	329	\$20,229	0	\$0	0	\$0	7,465	\$539,407
Deadbolts	9	\$6,966	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
Programming Kits	9	\$526	1	\$157	20	\$1,026	0	\$0	0	\$0	0	\$0	40	\$4,284
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
10-User Key Packs	35	\$1,790	3	\$179	336	\$19,144	36	\$594	28	\$1,670	166	\$90	1,027	\$42,048
Jump Start Keys	3	\$141	2	\$53	12	\$232	2	\$46	0	\$0	0	\$0	135	\$1,200
40-084	9	\$141	3	\$16	17	\$313	20	\$212	0	\$0	0	\$0	135	\$1,200
Programming Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-085	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
Construction Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
112-001	556	\$29,160	1,094	\$161,694	2,921	\$224,638	329	\$20,229	0	\$0	0	\$0	7,465	\$539,407
Deadbolts	9	\$6,966	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
Programming Kits	9	\$526	1	\$157	20	\$1,026	0	\$0	0	\$0	0	\$0	40	\$4,284
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
10-User Key Packs	35	\$1,790	3	\$179	336	\$19,144	36	\$594	28	\$1,670	166	\$90	1,027	\$42,048
Jump Start Keys	3	\$141	2	\$53	12	\$232	2	\$46	0	\$0	0	\$0	135	\$1,200
40-084	9	\$141	3	\$16	17	\$313	20	\$212	0	\$0	0	\$0	135	\$1,200
Programming Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-085	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
Construction Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
112-001	556	\$29,160	1,094	\$161,694	2,921	\$224,638	329	\$20,229	0	\$0	0	\$0	7,465	\$539,407
Deadbolts	9	\$6,966	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
Programming Kits	9	\$526	1	\$157	20	\$1,026	0	\$0	0	\$0	0	\$0	40	\$4,284
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
10-User Key Packs	35	\$1,790	3	\$179	336	\$19,144	36	\$594	28	\$1,670	166	\$90	1,027	\$42,048
Jump Start Keys	3	\$141	2	\$53	12	\$232	2	\$46	0	\$0	0	\$0	135	\$1,200
40-084	9	\$141	3	\$16	17	\$313	20	\$212	0	\$0	0	\$0	135	\$1,200
Programming Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-085	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
Construction Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
112-001	556	\$29,160	1,094	\$161,694	2,921	\$224,638	329	\$20,229	0	\$0	0	\$0	7,465	\$539,407
Deadbolts	9	\$6,966	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
Programming Kits	9	\$526	1	\$157	20	\$1,026	0	\$0	0	\$0	0	\$0	40	\$4,284
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
10-User Key Packs	35	\$1,790	3	\$179	336	\$19,144	36	\$594	28	\$1,670	166	\$90	1,027	\$42,048
Jump Start Keys	3	\$141	2	\$53	12	\$232	2	\$46	0	\$0	0	\$0	135	\$1,200
40-084	9	\$141	3	\$16	17	\$313	20	\$212	0	\$0	0	\$0	135	\$1,200
Programming Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-085	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
Construction Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
112-001	556	\$29,160	1,094	\$161,694	2,921	\$224,638	329	\$20,229	0	\$0	0	\$0	7,465	\$539,407
Deadbolts	9	\$6,966	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
Programming Kits	9	\$526	1	\$157	20	\$1,026	0	\$0	0	\$0	0	\$0	40	\$4,284
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
10-User Key Packs	35	\$1,790	3	\$179	336	\$19,144	36	\$594	28	\$1,670	166	\$90	1,027	\$42,048
Jump Start Keys	3	\$141	2	\$53	12	\$232	2	\$46	0	\$0	0	\$0	135	\$1,200
40-084	9	\$141	3	\$16	17	\$313	20	\$212	0	\$0	0	\$0	135	\$1,200
Programming Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-085	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
Construction Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
112-001	556	\$29,160	1,094	\$161,694	2,921	\$224,638	329	\$20,229	0	\$0	0	\$0	7,465	\$539,407
Deadbolts	9	\$6,966	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
Programming Kits	9	\$526	1	\$157	20	\$1,026	0	\$0	0	\$0	0	\$0	40	\$4,284
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
10-User Key Packs	35	\$1,790	3	\$179	336	\$19,144	36	\$594	28	\$1,670	166	\$90	1,027	\$42,048
Jump Start Keys	3	\$141	2	\$53	12	\$232	2	\$46	0	\$0	0	\$0	135	\$1,200
40-084	9	\$141	3	\$16	17	\$313	20	\$212	0	\$0	0	\$0	135	\$1,200
Programming Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-085	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
Construction Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
112-001	556	\$29,160	1,094	\$161,694	2,921	\$224,638	329	\$20,229	0	\$0	0	\$0	7,465	\$539,407
Deadbolts	9	\$6,966	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
Programming Kits	9	\$526	1	\$157	20	\$1,026	0	\$0	0	\$0	0	\$0	40	\$4,284
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
10-User Key Packs	35	\$1,790	3	\$179	336	\$19,144	36	\$594	28	\$1,670	166	\$90	1,027	\$42,048
Jump Start Keys	3	\$141	2	\$53	12	\$232	2	\$46	0	\$0	0	\$0	135	\$1,200
40-084	9	\$141	3	\$16	17	\$313	20	\$212	0	\$0	0	\$0	135	\$1,200
Programming Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-085	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
Construction Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
112-001	556	\$29,160	1,094	\$161,694	2,921	\$224,638	329	\$20,229	0	\$0	0	\$0	7,465	\$539,407
Deadbolts	9	\$6,966	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
Programming Kits	9	\$526	1	\$157	20	\$1,026	0	\$0	0	\$0	0	\$0	40	\$4,284
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
10-User Key Packs	35	\$1,790	3	\$179	336	\$19,144	36	\$594	28	\$1,670	166	\$90	1,027	\$42,048
Jump Start Keys	3	\$141	2	\$53	12	\$232	2	\$46	0	\$0	0	\$0	135	\$1,200
40-084	9	\$141	3	\$16	17	\$313	20	\$212	0	\$0	0	\$0	135	\$1,200
Programming Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-085	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
Construction Keys	9	\$144	4	\$40	27	\$303	18	\$274	4	\$124	2	\$60	310	\$3,959
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
112-001	556	\$29,160	1,094	\$161,694	2,921	\$224,638	329	\$20,229	0	\$0	0	\$0	7,465	\$539,407
Deadbolts	9	\$6,966	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
Programming Kits	9	\$526	1	\$157	20	\$1,026	0	\$0	0	\$0	0	\$0	40	\$4,284
40-082	9	\$266	1	\$65	5	\$337	0	\$0	0	\$0	0	\$0	40	\$2,184
10-User Key Packs	35	\$1,790	3	\$179	336	\$19,144	36	\$594	28	\$1,670	166	\$90	1,027	\$42,048
Jump Start Keys	3	\$141	2	\$53	12	\$232	2	\$46	0	\$0	0			

IR-SSA

E-Bolt Unit and Dollars Shipped

2004 YTD Mar

UNITS SOLD/ SHIPPED TO 3RD PARTY CUSTOMERS

UNITS SOLD / SHIPPED TO 2ND PARTY CUSTOMERS									
Part Number	January 2004		February 2004		March 2004		2004 UNITS YTD	2004 \$ YTD	
	Units	\$'s	Units	\$'s	Units	\$'s			
B260E									
Deadbolts	1,889	\$122,931	925	\$59,681	1,645	\$84,427	4,459	\$267,038	
40-082	0	\$0	13	\$769	0	\$0	13	\$769	
40-083	153	\$9,378	6	\$400	11	\$652	170	\$10,430	
40-084	5	\$99	6	\$118	10	\$195	21	\$413	
40-085	4	\$121	4	\$120	0	\$0	8	\$241	
40-052	0	\$0	0	\$0	0	\$0	0	\$0	
TOTAL	2,051	\$132,529	954	\$61,088	1,666	\$85,974	4,671	\$278,891	

Avg Price per unit

\$59\$

\$64

\$51

\$09\$